

IMPACTFUL PRESENTATIONS WORKSHOP: TECHNIQUES, PRACTICE AND PERSONALIZED FEEDBACK

NRECA Supervisor and Manager Development Program #745

Thursday, Nov. 5, 2026

| The Cooperative Center | NDAREC headquarters | 3201 Nygren Drive NW | Mandan, N.D. |

Sponsored by



PROGRAM OVERVIEW

Delivering presentations to co-op audiences requires precision, clarity and impact. This highly interactive course equips participants with the skills and strategies needed to craft and deliver compelling presentations tailored for various co-op audiences.

Participants will learn to design concise, outcome-driven presentations, adapt to audience expectations, and respond to challenging questions or objections with confidence. A key component of the course is the practice session. Participants will deliver a short presentation and receive constructive feedback to refine their delivery and content.

KEY TOPICS

- Designing presentations that are clear, concise and focused
- Analyzing the priorities, time constraints and decision-making styles of co-op leaders to tailor presentations effectively
- Applying storytelling techniques, visuals and data to convey key messages
- Adjusting language, tone, content and presentation style based on audience dynamics
- Developing strategies for addressing challenging questions or objections
- Applying techniques for managing nervousness and building credibility
- Delivering a short presentation in a simulated practice setting and receiving tailored feedback that can be implemented immediately

SCHEDULE FOR NOV. 5

8:30 to 9 a.m.	Hot breakfast buffet
9 a.m. to 12 p.m.	"Impactful Presentations Workshop: Techniques, Practice and Personalized Feedback" in session
12 to 12:30 p.m.	Lunch
1 to 4 p.m.	"Impactful Presentations Workshop: Techniques, Practice and Personalized Feedback" in session – continued



MEET THE INSTRUCTOR

Stephanie Farlow brings a unique mix of analytical rigor, leadership experience and facilitation skills to the classroom, and nearly a decade of experience in leadership development and coaching. She also has nearly 15 years of service across every level of the U.S. government, including more than a decade with the Federal Bureau of Investigation.

Stephanie has delivered company-wide training

programs, facilitated transformational workshops and provided one-on-one coaching for leaders.

She holds a Bachelor of Arts degree in International Politics, a Master of Public Health degree, and graduate certificates in leadership coaching and human resource management.

REGISTRATION INFORMATION

To register for this NRECA supervisory program, please go to www.ndarec.com/ndarec-education-programs. The registration deadline is Oct. 26.

The registration fee is \$595/person. The cost for breakfast, two refreshment breaks and lunch will be billed back to participating cooperatives. No advance payment is necessary.

CANCELLATIONS

If you need to cancel your registration, please notify Pamela Clark-Stein at pstein@ndarec.com 14 days in advance of the program. If notice is provided 14 days or more in advance, there is no cancellation fee. If notice is provided less than 14 days in advance, a cancellation fee of \$70/day will be charged. Please note: Substitutions are permitted at no extra charge if NDAREC is notified of the substitution prior to the program date.

NRECA'S CANCELLATION POLICY

NRECA charges a 50-percent cancellation fee if one of their courses is canceled 15 or fewer business days prior to the start of a scheduled course. Therefore, NDAREC reserves the right to cancel due to a lack of registrations.

HOTEL ACCOMMODATIONS

For your convenience, a block of sleeping rooms is reserved for Wednesday, Nov 4, at the hotel listed below.

Comfort Inn & Suites

1516 27th St. N, Mandan

To make your room reservation, call 701-204-6712.

For online reservations: [online booking link](#)

The block of sleeping rooms is reserved under "REC supervisory course." The release date for the reserved block of rooms is Oct 21. The room rate is \$109/night.

Special Dietary Needs and Other Accommodations

Please notify Pamela at pstein@ndarec.com of any dietary restrictions such as food allergies, gluten-free options and other special accommodations needed. A minimum of 72 hours' advance notice is required.